



James Chalmers, Vice President Global Water & Wastewater Sales ABB

Joining ABB in 2005, Chalmers developed the company's low voltage AC drives business in the south-west of England, which included nurturing relationships with several water utilities including South West Water, Wessex Water, Welsh Water and Bournemouth Water. This created a good base for his knowledge and passion for the water industry.

Chalmers graduated from Swansea University with a degree in electrical product design engineering and holds a MBA from Henley Business School.

In his current role as Vice President, Global Water & WasteWater Sales, Chalmers plans to further develop ABB's global market leadership in drives and motors by concentrating on three key pillars: energy and CO2 reduction, innovation and future-proofing.



Trade Presentation

WATER AND WASTE APPLICATIONS WHERE A VARIABLE FREQUENCY DRIVE CAN IMPROVE THE PROCESS

Proactively manage your water assets and move water efficiently with ABB's digital solutions

ABB Ability™ digital solutions improve operational performance by intelligently and automatically helping utilities to identify water blockages, leakages and much more. ABB Ability™ improves your operational performance by predicting disruption before it happens, whilst improving energy efficiency and extending the lifetime of your assets.

ABB's water-specific solutions are designed to perform in demanding water environments

The challenge in ensuring that water securely flows without any unplanned stoppages means that utilities require more than just suppliers of products. Instead, they require an engineering partner with deep domain expertise of the water industry and assets in use. ABB drives and motors are designed to operate in demanding environments, where the quality of products and solutions, backed-up by local service and support, secures the flow of water or wastewater

ABB combines its local service anywhere in the world with a broad portfolio of products

Our motors and drives provide access to the broader ABB product portfolio including water instrumentation, automation and electrification solutions. The scale, breadth and heritage of ABB makes us the ideal trusted advisor with domain expertise for water companies. Operating in water and wastewater for over 100 years and in over 100 countries around the world, we have unrivalled knowledge of the industry.

**ABB
Tuesday
Oct. 15, 2019
2:30
Grenada Room**